

Appraiser Blog

# Toyota Achieves Record Profits, Sales, and Production



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Toyota Motor Co.

Toyota's CEO, Koji Sato, unveiled the company's quarterly financial results, highlighting Toyota's financial resilience as it strives to catch up in the electric vehicle (EV) market and navigate the influx of aggressive competitors from Silicon Valley and China.

	<b>FY ended on March 31</b>	<b>Change vs. previous FY</b>
Global sales	10.56 million vehicles	+1.7%
Operating profit	\$20.59 billion	-9%
Net income	\$18.48 billion	-14%

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## Record-Breaking Production and Sales Predictions

Toyota, the Japanese auto giant, is preparing to ramp up production to achieve its highest-ever output, set to deliver a record number of vehicles globally and achieve an unprecedented level of operating profit. These projections signal a strong expansion trajectory after facing setbacks in production plans due to the enduring effects of the pandemic and semiconductor shortages.

The boost in production aims to alleviate inventory constraints, particularly in critical markets like the United States, while also establishing a solid profit structure to support Toyota's future investments in electric vehicles.

## Funding EV Plans and Future Investments

In line with its robust profitability, Toyota is committed to allocating substantial funds toward its electric vehicle endeavors. The company has designated an additional 1 trillion yen (\$7.44 billion) to help achieve its ambitious target of selling 3.5 million fully electric vehicles by 2030. This brings Toyota's total investment in this period to an impressive 5 trillion yen (\$37.19 billion).

Toyota's long-term goal is to generate a profit structure that allows for continuous investment in innovation, particularly in the EV sector. With these financial resources, Toyota aims to solidify its position as a leader in electric mobility.

As Toyota reported positive financial results for the fiscal fourth quarter, ending March 31, CFO Yoichi Miyazaki highlighted the company's earnings upturn. Operating profit saw a significant increase of 35 percent to 626.9 billion yen (\$4.66 billion) during the January to March quarter, while net income rose by 3.4 percent to 552.2 billion yen (\$4.11 billion).

Looking ahead to the current fiscal year ending March 31, Toyota projects a return to record levels of operating profit, estimated at 3 trillion yen (\$22.33 billion). The company anticipates a 5.3 percent rebound in net income to reach 2.58 trillion yen (\$19.16 billion), the second-highest net income ever recorded for Toyota.