

The Collision Shop Sales Slump of 2020

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The car dealer service department financial report for the first half of 2020 reveals the following:

- 126 Million Repair orders written
- \$51 Billion in Sales, compared to \$64 Billion in Sales in 2019
- A decline in all segments of the auto repair industry

The body shop business suffered the most decline, as obviously fewer cars were being repaired due to fewer accidents due to less traffic on roadways.

The declines in different segments of body and collision shop repairs were as follows:

(Billions of Dollars)	2020	2019	Change
Customer mechanical	\$ 9.14	\$ 10.75	-15%
Warranty	\$ 4.73	\$ 5.77	-18%
Internal	\$ 3.73	\$ 4.60	-19%
Customer body	\$ 1.73	\$ 2.22	-22%
Sublet	\$ 1.62	\$ 2.03	-20%
Other	\$ 1.76	\$ 2.26	-22%
Total	\$ 22.71	\$ 27.70	-18%

