

May 2021 Auto Market Update

Monday, May 31, 2021

- The week-over-week increases continued for a **sixteenth** consecutive week.
- It is now clear that 2021 will also not have typical seasonality patterns as the market is going through a rapid increase in wholesale values.
- The spring market arrived about 7 weeks earlier and with much stronger price increases compared to a typical pre-COVID year.
- The global microchip shortage continues to wreak havoc on production levels. Nissan announced they are expecting to see a reduction of 500,000 units in 2021.
- The current used retail listing volume is about 14% below the start of the year, but the inventory levels stabilized in the last 4 weeks.

| | This Week | Last Week | 2017-2019 Average (Same Week) |
|----------------------|-----------|-----------|-------------------------------|
| Car segments | +1.30% | +1.25% | -0.23% |
| Truck & SUV segments | +1.12% | +0.98% | -0.18% |
| Market | +1.18% | +1.07% | -0.20% |

