## Buy It Now Wholesale Car Index - August 2018

Below is a list of the top 10 auction cars sorted by how many are being sold Buy-it-Now and how the sale price relates to the auction average (MMR).

A: Price under $80 \%$ of Auction Average
B: Price at or Below Auction Average
C: Price above 120\% of Auction Average

| Make | Total | A | B | C |
| :---: | :---: | :---: | :---: | :---: |
| BMW | 2,131 | $1.4 \%$ | $22.2 \%$ | $18.0 \%$ |
| Chevrolet | 3,748 | $1.7 \%$ | $17.8 \%$ | $16.0 \%$ |
| Dodge | 1,506 | $2.4 \%$ | $21.0 \%$ | $17.1 \%$ |
| Ford | 5,345 | $1.4 \%$ | $23.6 \%$ | $13.3 \%$ |
| GMC | 1,585 | $1.9 \%$ | $18.0 \%$ | $18.6 \%$ |
| Jeep | 2,003 | $1.6 \%$ | $16.0 \%$ | $11.2 \%$ |
| Kia | 1,420 | $1.9 \%$ | $21.0 \%$ | $13.9 \%$ |
| Mercedes-Benz | 1,726 | $1.5 \%$ | $16.4 \%$ | $18.8 \%$ |
| Nissan | 1,868 | $2.8 \%$ | $20.9 \%$ | $18.1 \%$ |
| Toyota | 2,375 | $2.0 \%$ | $19.7 \%$ | $17.5 \%$ |

- Make with most inventory for sale: Ford
- Make with highest percentage of vehicles with price over 120\% of auction average: Mercedes-Benz
- Make with highest percentage of vehicles with price under $80 \%$ of auction average: Nissan




