

Appraiser Blog

Auto Incentives and Rebates in November 2023



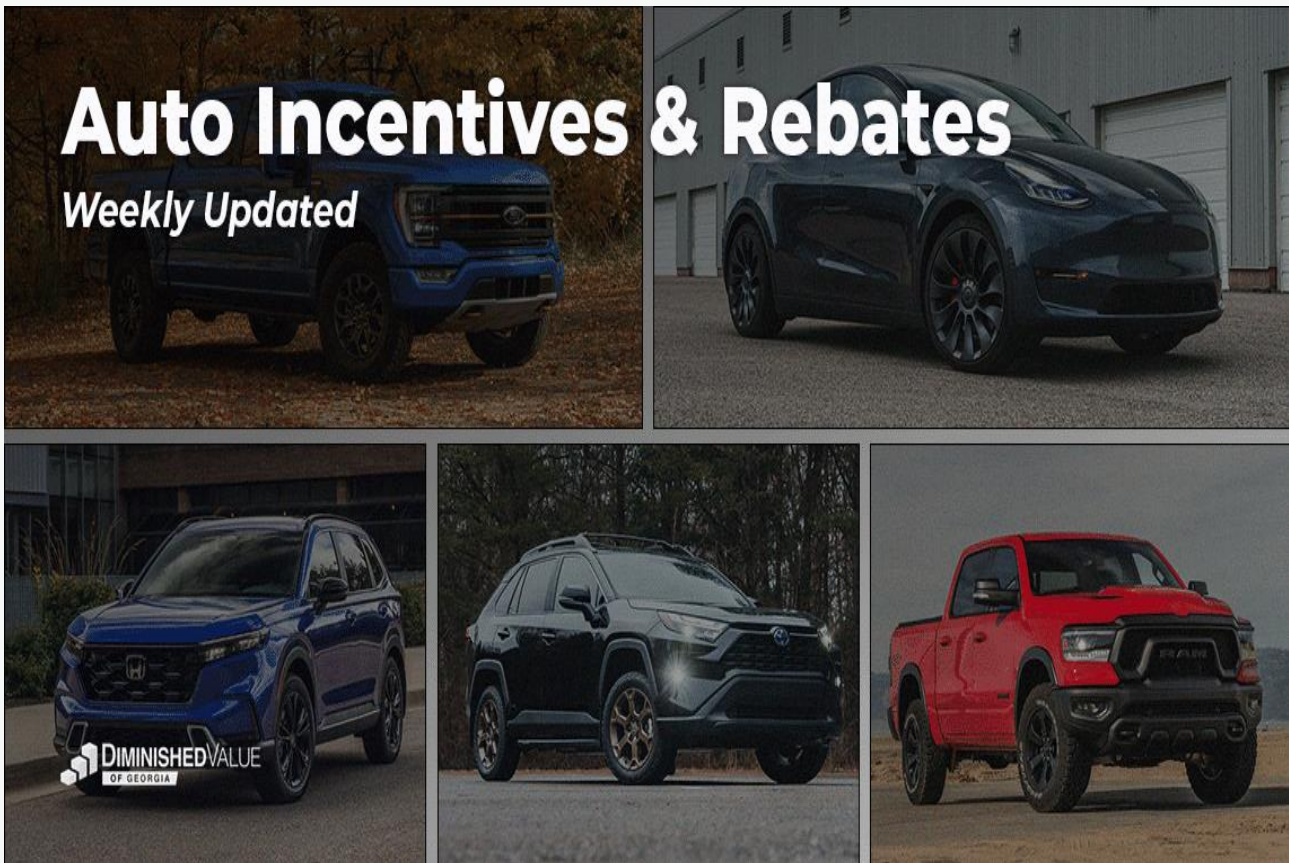
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November 2023

Greetings! Welcome to our weekly Auto Incentives and Rebates update, where we strive to provide you with the most current and exciting news. Our mission is to assist you in discovering exceptional deals and savings for your desired vehicle.

To ensure accuracy, please note that the availability and terms of these offers may vary based on your location and the specific model you have in mind. We encourage you to contact your local dealership for comprehensive details.



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BMW GROUP				
Year	Make	Model	Cash rebate	Finance rate
2024	BMW	XM	\$0- \$9,900	1.9- 14.1%
2024	BMW	iX, M8	\$0 - \$2,000	1.9- 14.1%
2024	BMW	3 Series, 5 Series, 8 Series, X3, X5	\$0- \$1,000	1.9- 14.1%
2024	BMW	X1	\$0- \$500	1.9- 14.1%
2024	BMW	2 Series, 4 Series, 7 Series, i4, i5, i7, M2, M3, M4, X2, X3 M, X4, X4 M, X5 M, X6, X6 M, X7, Z4		1.9- 14.1%
2024	Mini	Cooper*, Countryman*		2.9- 6.9%
2023	BMW	XM	\$0- \$9,900	1.9- 14.1%
2023	BMW	8 Series, M8	\$0- \$3,000	1.9- 14.1%
2023	BMW	iX	\$0- \$2,000	1.9- 14.1%
2023	BMW	4 Series, 5 Series, X3, X5	\$0 - \$1,000	1.9- 14.1%
2023	BMW	X1	\$0- \$500	1.9- 14.1%

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2023	BMW	2 Series, 3 Series, 7 Series, i4, i7, M2, M3, M4, M5, X2, X3 M, X4, X4 M, X5 M, X6, X6 M, X7, Z4		1.9-14.1%
2023	Mini	Cooper*, Countryman		3.9-6.9%
FORD MOTOR CO.				
2024	Ford	Edge	\$1,000-\$1,500	0-9.9%
2024	Ford	Bronco, Bronco Sport, Escape, Expedition, Expedition Max, Explorer, F-150, F-150 Lightning, Maverick, Mustang, Mustang Mach-E, Ranger, Super Duty F-250 SRW, Super Duty F-350 DRW, Super Duty F-350 SRW, Transit Cargo Van, Transit Passenger Wagon		0-9.9%
2023	Ford	F-150 Lightning	\$0-\$7,500	0-7.9%
2023	Ford	Mustang Mach-E	\$3,000	0-7.9%
2023	Ford	Mustang	\$2,000-\$3,000	0-7.9%
2023	Ford	Expedition, Expedition Max	\$500-\$3,000	0-7.9%
2023	Ford	F-150	\$0-\$2,750	0-7.9%
2023	Ford	Edge	\$500-\$2,000	0-7.9%

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2023	Ford	Bronco Sport	\$500- \$1,000	0-7.9%
2023	Ford	Escape	\$0- \$1,000	0-7.9%
2023	Ford	Explorer	\$0- \$500	0-7.9%
2023	Ford	Bronco, E-Transit Cargo Van, Maverick, Ranger, Super Duty F-250 SRW, Super Duty F-350 DRW, Super Duty F-350 SRW, Transit Cargo Van, Transit Connect Wagon, Transit Crew Van, Transit Passenger Wagon		0-7.9%
GENERAL MOTORS				
2024	Buick	Enclave, Encore GX, Envista	\$0- 1,000	2.9- 12.9%
2024	Cadillac	CT4	\$500- \$4,000	0.9- 10.9%
2024	Cadillac	XT5, XT6	\$500- \$2,000	0.9- 10.9%
2024	Cadillac	CT5, XT4	\$500- \$1,000	0.9- 10.9%
2024	Cadillac	Escalade, Escalade ESV, Lyriq		0.9- 10.9%
2024	Chevrolet	Camaro, Express Cargo Van, Express Passenger, Silverado 2500HD, Silverado 3500HD, Silverado EV, Trailblazer, Trax	\$1,000	1.9- 14.0%

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2024	Chevrolet	Blazer, Equinox, Malibu	\$500- \$1,000	1.9- 14.0%
2024	Chevrolet	Silverado 1500	\$250- \$1,000	1.9- 14.0%
2024	Chevrolet	Blazer EV	\$500	1.9- 14.0%
2024	Chevrolet	Corvette, Corvette Z06, Suburban, Tahoe		1.9- 14.0%
2024	GMC	Savana Cargo Van, Savana Passenger, Sierra 1500, Sierra 2500HD, Sierra 3500HD, Terrain	\$1,000	1.9- 13.8%
2024	GMC	Canyon, Hummer EV, Hummer EV SUV, Yukon, Yukon XL		1.9- 13.8%
2023	Buick	Enclave	\$1,000- \$1,250	1.9- 12.3%
2023	Buick	Encore GX, Envision	\$0- 1,000	1.9- 12.3%
2023	Cadillac	CT4	\$500- \$4,000	0.9- 10.2%
2023	Cadillac	XT5, XT6	\$1000- \$2,000	0.9- 10.2%
2023	Cadillac	Escalade, Escalade ESV, XT4	\$1,000	0.9- 10.2%
2023	Cadillac	CT5	\$500- \$1,000	0.9- 10.2%

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2023	Cadillac	Lyriq		0.9-10.2%
2023	Chevrolet	Bolt EUV, Bolt EV, Express Cargo Van, Express Passenger, Suburban, Tahoe, Trailblazer, Traverse	\$1,000	1.9-14.0%
2023	Chevrolet	Camaro, Malibu	\$750-\$1,000	1.9-14.0%
2023	Chevrolet	Blazer, Equinox, Silverado 2500HD, Silverado 3500HD	\$500-\$1,000	1.9-14.0%
2023	Chevrolet	Silverado 1500	\$250-\$1,000	1.9-14.0%
2023	Chevrolet	Colorado, Corvette, Corvette Z06		1.9-14.0%
2023	GMC	Acadia, Savana Cargo Van, Savana Passenger, Sierra 1500, Sierra 2500HD, Sierra 3500HD, Terrain, Yukon, Yukon XL	\$1,000	0.9-13.6%
2023	GMC	Canyon, Hummer EV		0.9-13.6%
AMERICAN HONDA				
2024	Acura	Integra, MDX, RDX		7.0-11.9%
2024	Honda	Accord (incl. Hybrid), Civic*, CR-V, HR-V, Odyssey, Passport, Pilot		2.9-11.9%
2023	Acura	Integra, MDX, RDX, TLX		3.9-11.9%

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2023	Honda	Accord (incl. Hybrid), Civic*, CR-V, HR-V, Odyssey, Passport, Pilot, Ridgeline		0.9-11.9%
HYUNDAI - KIA				
2024	Hyundai	Ioniq 5	\$0-\$5,000	0.9-9.8%
2024	Hyundai	Ioniq 6, Tucson	\$0-\$2,500	0.9-9.8%
2024	Hyundai	Elantra, Palisade, Santa Cruz	\$0-\$500	0.9-9.8%
2024	Hyundai	Venue	\$0-\$300	0.9-9.8%
2024	Hyundai	Kona, Tucson Hybrid, Tucson Plug-In Hybrid		0.9-9.8%
2024	Kia	EV6	\$0-\$3,750	1.9-8.5%
2024	Kia	Niro EV	\$0-\$2,500	1.9-8.5%
2024	Kia	Sportage	\$0-\$500	1.9-8.5%
2024	Kia	Forte, Soul	\$0-\$300	1.9-8.5%
2024	Kia	Carnival, K5, Niro, Niro Plug-In Hybrid, Seltos, Sorento Hybrid, Sorento PHEV, Telluride		1.9-8.5%
2023	Hyundai	Nexo	\$0-\$33,000	0-9.8%

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2023	Hyundai	Ioniq 5, Ioniq 6	\$2,500- \$7,500	0-9.8%
2023	Hyundai	Santa Fe	\$0- \$3,500	0-9.8%
2023	Hyundai	Santa Fe Hybrid	\$0- \$2,500	0-9.8%
2023	Hyundai	Sonata	\$0- \$1,250	0-9.8%
2023	Hyundai	Elantra	\$0- \$1,000	0-9.8%
2023	Hyundai	Palisade, Santa Fe Plug-In Hybrid, Sonata Hybrid	\$0- \$500	0-9.8%
2023	Hyundai	Venue	\$0- \$400	0-9.8%
2023	Hyundai	Kona, Kona EV, Santa Cruz, Tucson (incl. Hybrid), Tucson Plug-In Hybrid		0-9.8%
2023	Kia	EV6	\$0- \$5,000	0.9- 8.5%
2023	Kia	Niro EV	\$0- \$3,750	0.9- 8.5%
2023	Kia	Sorento	\$0- \$1,250	0.9- 8.5%
2023	Kia	Sportage	\$0- \$750	0.9- 8.5%

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2023	Kia	Forte, Soul	\$0- \$500	0.9- 8.5%
2023	Kia	Carnival, K5, Niro, Niro Plug-In Hybrid, Rio, Rio 5-Door, Seltos, Sorento Hybrid, Sorento PHEV, Sportage Hybrid, Sportage PHEV, Stinger, Telluride		0.9- 8.5%
MAZDA				
2024	Mazda	CX-90	\$1,000- \$2,000	0.9- 9.8%
2024	Mazda	Mazda3 Hatchback	\$1,000- \$1,500	0.9- 9.8%
2024	Mazda	CX-30, CX-5, Mazda3 Sedan	\$1,000	0.9- 9.8%
2024	Mazda	CX-50	\$500- \$1,000	0.9- 9.8%
2023	Mazda	CX-30	\$500- \$2,000	0.9- 10.3%
2023	Mazda	Mazda3 Sedan	\$1,000- \$1,500	0.9- 10.3%
2023	Mazda	CX-50, CX-9, Mazda3 Hatchback, MX-30, MX-5 Miata, MX-5 Miata RF	\$1,000	0.9- 10.3%
2023	Mazda	CX-5	\$750- \$1,000	0.9- 10.3%
MERCEDES - BENZ				

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2024	Mercedes-Benz	AMG GT, C-Class, CLA, EQE, EQE SUV, EQS, EQS SUV, G-Class, GLA, GLB, GLC, GLE, GLS, S-Class, SL, Sprinter*		4.9-10.0%
2023	Mercedes-Benz	AMG GT, C-Class, CLA, CLS, E-Class, EQB, EQE, EQE SUV, EQS, EQS SUV, G-Class, GLA, GLB, GLC, GLE, GLS, Metris*, S-Class, SL, Sprinter*		3.9-10.0%
NISSAN GROUP				
2024	Infiniti	QX50, QX55, QX60, QX80		2.9-8.4%
2024	Nissan	Pathfinder	\$0-\$750	0-10.0%
2024	Nissan	Altima	\$0-\$500	0-10.0%
2024	Nissan	Armada, Frontier, GT-R, Kicks, Leaf, Murano, Sentra, Titan, Titan XD, Versa Sedan, Z		0-10.0%
2023	Infiniti	QX60	\$0-\$1,250	0-8.4%
2023	Infiniti	QX80	\$0-\$500	0-8.4%
2023	Infiniti	Q50, QX50, QX55		0-8.4%
2023	Nissan	Titan, Titan XD	\$0-\$3,000	0-9.8%
2023	Nissan	Ariya, Leaf	\$1,000	0-9.8%

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2023	Nissan	Frontier	\$500- \$1,000	0-9.8%
2023	Nissan	Maxima, Murano	\$0- \$1,000	0-9.8%
2023	Nissan	Altima	\$500- \$750	0-9.8%
2023	Nissan	Kicks, Rogue	\$500	0-9.8%
2023	Nissan	Armada, GT-R, Pathfinder, Sentra, Versa Sedan, Z		0-9.8%
STELLANTIS				
2024	Alfa Romeo	Tonale	\$0- \$7,500	8.2%
2024	Alfa Romeo	Giulia, Giulia Quadrifoglio, Stelvio, Stelvio Quadrifoglio	\$0- \$1,750	8.2%
2024	Chrysler	Pacifica	\$0- \$7,500	8.2%
2024	Dodge	Hornet	\$0- \$7,000	8.2%
2024	Dodge	Durango		8.2%
2024	Jeep	Grand Cherokee, Wrangler 4-Door	\$0- \$7,500	3.6- 9.9%
2024	Jeep	Grand Cherokee L	\$0- \$2,500	3.6- 9.9%

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2024	Jeep	Compass	\$0- \$1,500	3.6- 9.9%
2024	Jeep	Grand Wagoneer, Grand Wagoneer L, Wagoneer, Wagoneer L, Wrangler 2-Door		3.6- 9.9%
2024	Ram	1500	\$0- \$4,500	3.9- 9.9%
2024	Ram	2500, 3500	\$0- \$2,000	3.9- 9.9%
2024	Ram	ProMaster Cargo Van, ProMaster Window Van		3.9- 9.9%
2023	Alfa Romeo	Giulia, Giulia Quadrifoglio, Stelvio, Stelvio Quadrifoglio		8.2%
2023	Chrysler	Pacifica	\$0- \$7,500	6.9- 8.9%
2023	Chrysler	300	\$0- \$2,000	6.9- 8.9%
2023	Chrysler	Voyager		6.9- 8.9%
2023	Dodge	Durango	\$0- \$2,500	6.9- 8.9%
2023	Dodge	Challenger, Charger	\$0- \$2,000	6.9- 8.9%
2023	Dodge	Hornet	\$0- \$1,000	6.9- 8.9%

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2023	Fiat	500X	\$0-\$1,000	1.9-8.2%
2023	Jeep	Grand Cherokee, Wrangler 4-Door	\$0-\$7,500	1.9-8.9%
2023	Jeep	Compass, Grand Cherokee L, Wagoneer	\$0-\$2,000	1.9-8.9%
2023	Jeep	Cherokee, Renegade, Wrangler 2-Door	\$0-\$1,000	1.9-8.9%
2023	Jeep	Gladiator	\$0-\$15	1.9-8.9%
2023	Jeep	Grand Wagoneer, Grand Wagoneer L, Wagoneer L		1.9-8.9%
2023	Ram	1500	\$0-\$4,000	0-8.2%
2023	Ram	1500 Classic, 2500, 3500	\$0-\$3,000	0-8.2%
2023	Ram	ProMaster Cargo Van, ProMaster Window Van		0-8.2%
SUBARU				
2024	Subaru	Ascent, Crosstrek, Forester, Impreza Wagon, Legacy, Outback		4.9-7.2%
2023	Subaru	Ascent, BRZ, Crosstrek (incl. Hybrid), Forester, Impreza*, Legacy, Outback, Solterra, WRX		0-6.4%
TOYOTA MOTOR NORTH AMERICA				

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2024	Lexus	ES, UX	\$0- \$750	2.4- 6.4%
2024	Lexus	IS, LC, LS, LX, NX, RC, RC F, RX, TX		2.4- 6.4%
2024	Toyota	BZ4X	\$0- \$2,500	1.9- 7.4%
2024	Toyota	Camry, Corolla, Corolla Hatchback, Grand Highlander, Highlander, RAV4, Tundra 2WD, Tundra 4WD	\$0- \$1,000	1.9- 7.4%
2024	Toyota	4Runner, Corolla Cross, Crown, GR Corolla, GR86, Prius, Prius Prime, RAV4 Prime, Sienna, Sequoia, Supra, Venza	\$0- \$500	1.9- 7.4%
2023	Lexus	ES, GX, IS, LC, LS, LX, NX, RC, RC F, RX, RZ, UX		2.4- 6.4%
2023	Toyota	Mirai	\$0- \$30,000	1.9- 8.4%
2023	Toyota	4Runner, BZ4X	\$0- \$2,500	1.9- 8.4%
2023	Toyota	Tundra 2WD, Tundra 4WD	\$0- \$1,000	1.9- 8.4%
2023	Toyota	Camry, Corolla, Corolla Cross, Corolla Hatchback, Crown, GR Corolla, GR86, Highlander, Prius, Prius Prime, RAV4, RAV4 Prime, Sequoia, Sienna, Supra, Tacoma, Venza	\$0- \$500	1.9- 8.4%
VOLKSWAGEN GROUP				

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2024	Audi	RS e-tron GT	\$15,000	3.9-11.3%
2024	Audi	e-tron GT	\$10,000	3.9-11.3%
2024	Audi	A8, Q8 e-tron, Q8 e-tron Sportback, S8	\$1,000-\$5,000	3.9-11.3%
2024	Audi	SQ5, SQ5 Sportback, SQ7	\$2,500	3.9-11.3%
2024	Audi	A6, Q4 e-tron, Q5	\$1,500-\$2,500	3.9-11.3%
2024	Audi	A4, A5 Cabriolet, A5 Coupe, A5 Sportback, Q4 e-tron Sportback, Q5 Sportback, Q7, S4, S5 Cabriolet, S5 Coupe, S5 Sportback, S6	\$1,500	3.9-11.3%
2024	Audi	A3 Sedan, Q3, S3, SQ8, SQ8 e-tron, SQ8 e-tron Sportback	\$1,000	3.9-11.3%
2024	Audi	A4 allroad, A6 allroad, A7, Q8, RS 3 Sedan, RS 5 Coupe, RS 5 Sportback, RS 6, RS 7, RS Q8, S7		3.9-11.3%
2024	Porsche	Taycan	\$0-\$5,000	7.9-12.4%
2024	Porsche	718 Boxster, 718 Cayman, 911, Cayenne, Macan		7.9-12.4%
2024	Volkswagen	Atlas, Atlas Cross Sport, Golf GTI, Golf R, Jetta, Taos, Tiguan		4.9-10.2%
2023	Audi	RS E-tron GT	\$30,000	2.9-11.3%

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2023	Audi	E-tron GT, S8	\$20,000	2.9-11.3%
2023	Audi	A8	\$17,500	2.9-11.3%
2023	Audi	SQ7	\$9,000	2.9-11.3%
2023	Audi	Q5, Q5 Sportback, Q7, SQ5, SQ5 Sportback, SQ8	\$4,000-\$5,000	2.9-11.3%
2023	Audi	Q4 E-tron	\$2,500-\$4,000	2.9-11.3%
2023	Audi	A4, A6, Q8	\$3,000	2.9-11.3%
2023	Audi	A5 Sportback, Q4 E-tron Sportback	\$2,500	2.9-11.3%
2023	Audi	A3 Sedan	\$1,000-\$2,000	2.9-11.3%
2023	Audi	A5 Cabriolet, A5 Coupe, S5 Cabriolet, S5 Coupe	\$1,500	2.9-11.3%
2023	Audi	S5 Sportback	\$1,000	2.9-11.3%
2023	Audi	A4 allroad, A6 allroad, A7, e-tron, e-tron Sportback, Q3, R8 Coupe, R8 Spyder, RS 3 Sedan, RS 5 Coupe, RS 5 Sportback, RS 6, RS 7, RS Q8, S3, S4, S6, S7, SQ5, TT Coupe, TT Roadster, TTS		2.9-11.3%
2023	Porsche	Taycan	\$0-\$5,000	7.9-12.4%

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2023	Porsche	718 Boxster, 718 Cayman, 911, Cayenne, Macan, Panamera		7.9-12.4%
2023	Volkswagen	ID4	\$500-\$1,750	3.9-12.2%
2023	Volkswagen	Arteon, Atlas, Atlas Cross Sport, Golf GTR, Golf R, Jetta, Taos, Tiguan		3.9-12.2%