

Appraiser Blog

# Auto Incentives and Rebates Week Ending Aug 19, 2023



By Tony Rached

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**Thursday, August 15, 2023**

Step right into our highly anticipated weekly report showcasing the most thrilling automotive price cuts and alluring incentives of today! Whether your heart desires a sophisticated new car, a robust pickup truck, or a versatile SUV, rest assured, we've got your desires covered with the freshest and finest deals. Every automaker has witnessed shifts in the past week. Please be mindful that the accessibility and specific particulars of these propositions may fluctuate based on your location and the particular model that has captured your interest. For comprehensive insight and to maximize the benefits of these extraordinary offers, we strongly advise reaching out to your nearby dealership. Without any more delay, let's plunge into this week's exclusive automotive markdowns and incentives!

<b>BMW GROUP</b>				
<b>Year</b>	<b>Make</b>	<b>Model</b>	<b>Cash rebate</b>	<b>Finance rate</b>
2024	BMW	iX	\$0 - \$2,000	2.9-13.7%
2024	BMW	2 Series, 3 Series, 4 Series, 5 Series, 7 Series, 8 Series, i4, i5, i7, M2, M3, M4, M8, X1, X3, X3 M, X4, X4 M, X5, X5 M, X6, X6 M, X7, XM, Z4		2.9-13.7%
2024	Mini	Cooper*, Countryman		3.9-6.9%
2023	BMW	8 Series, M8	\$0-\$3,000	2.9-13.7%

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2023	BMW	iX	\$0 - \$2,000	2.9-13.7%
2023	BMW	4 Series, 5 Series, X5	\$0 - \$1,000	2.9-13.7%
2023	BMW	2 Series, 3 Series, 7 Series, i4, i7, M2, M3, M4, M5, X1, X2, X3, X3 M, X4, X4 M, X5 M, X6, X6 M, X7, XM, Z4		2.9-13.7%
2023	Mini	Cooper*, Countryman		3.9-6.9%
<b>FORD MOTOR CO.</b>				
2024	Ford	Edge	\$1,500	2.9-9.9%
2024	Ford	Bronco Sport, Expedition, Expedition Max, Maverick Mustang, Ranger, Super Duty F-250 SRW, Super Duty F-350 DRW, Super Duty F-350 SRW		2.9-9.9%
2023	Ford	Mustang Mach-E	\$500-\$3,000	0-7.9%
2023	Ford	Edge, Expedition, Expedition Max	\$500-\$2,000	0-7.9%
2023	Ford	Mustang	\$1,000	0-7.9%
2023	Ford	F-150, F-150 Lightning	\$500-\$1,000	0-7.9%
2023	Ford	Explorer	\$0-\$1,000	0-7.9%
2023	Ford	Bronco, Bronco Sport, E-Transit Cargo Van, Escape, Maverick, Ranger Super Duty F-250 SRW, Super Duty		0-7.9%

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		F-350 DRW, Super Duty F-350 SRW, Transit Cargo Van, Transit Connect Wagon, Transit Crew Van, Transit Passenger Wagon		
<b>GENERAL MOTORS</b>				
2024	Buick	Enclave, Encore GX, Envista		7.4-7.9%
2024	Cadillac	XT5, XT6	\$500-\$1,500	1.9-10.4%
2024	Cadillac	CT4, CT5	\$0-\$750	1.9-10.4%
2024	Cadillac	Lyriq, XT4		1.9-10.4%
2024	Chevrolet	Blazer, Camaro, Corvette, Corvette Z06, Equinox, Express Cargo Van, Express Passenger, Malibu, Silverado 1500, Silverado 2500HD, Silverado 3500HD, Silverado EV, Trailblazer, Trax		6.6-7.4%
2024	GMC	Hummer EV, Hummer EV SUV, Savana Cargo Van, Savana Passenger, Sierra 1500, Sierra 2500HD, Sierra 3500HD, Terrain		6.6-7.8%
2023	Buick	Enclave, Encore GX, Envision		1.9-11.7%
2023	Cadillac	XT5, XT6	\$500-\$1,500	1.9-10.4%
2023	Cadillac	CT4, CT5	\$0-\$750	1.9-10.4%

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2023	Cadillac	XT4	\$500	1.9-10.4%
2023	Cadillac	Escalade, Escalade ESV, Lyriq		1.9-10.4%
2023	Chevrolet	Silverado 1500	\$750-\$1,750	1.9-12.8%
2023	Chevrolet	Blazer, Equinox	\$0-\$1,250	1.9-12.8%
2023	Chevrolet	Malibu	\$750-\$1,000	1.9-12.8%
2023	Chevrolet	Traverse	\$0-\$1,000	1.9-12.8%
2023	Chevrolet	Camaro	\$750	1.9-12.8%
2023	Chevrolet	Silverado 2500HD, Silverado 3500HD	\$0-\$500	1.9-12.8%
2023	Chevrolet	Bolt EUV, Bolt EV, Colorado, Corvette, Corvette Z06, Express Cargo Van, Express Passenger, Suburban, Tahoe, Trailblazer		1.9-12.8%
2023	GMC	Acadia, Canyon, Hummer EV, Savana Cargo Van, Savana Passenger, Sierra 1500, Sierra 2500HD, Sierra 3500HD, Terrain, Yukon, Yukon XL		0.9-12.4%
2022	Cadillac	CT4, CT5, Escalade, Escalade ESV, XT4, XT5, XT6		3.4 - 7.9%
<b>AMERICAN HONDA</b>				

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2024	Acura	Integra, MDX		6.6-11.7%
2024	Honda	Civic Hatchback, Civic Sedan, CR-V, HR-V, Odyssey, Pilot		3.9-11.7%
2023	Acura	Integra, MDX, RDX, TLX		3.9-11.7%
2023	Honda	Accord (incl. Hybrid), Civic Hatchback, Civic Sedan, CR-V, HR-V, Odyssey, Passport, Pilot, Ridgeline		0.9-11.7%
<b>HYUNDAI - KIA</b>				
2024	Hyundai	Tucson	\$0-\$2,000	4.4-7.9%
2024	Hyundai	Santa Cruz	\$0-\$500	4.4-7.9%
2024	Hyundai	Kona, Palisade, Tucson Hybrid, Tucson Plug-In Hybrid		4.4-7.9%
2024	Kia	Carnival, K5, Seltos, Sportage, Telluride		5.2-8.2%
2023	Hyundai	Nexo	\$0-\$30,000	0.9-7.8%
2023	Hyundai	Ioniq 5	\$0-\$7,500	0.9-7.8%
2023	Hyundai	Ioniq 6	\$0-\$5,000	0.9-7.8%
2023	Hyundai	Santa Fe, Tucson	\$0-\$2,500	0.9-7.8%

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2023	Hyundai	Santa Cruz	\$500- \$2,000	0.9- 7.8%
2023	Hyundai	Kona	\$0- \$1,500	0.9- 7.8%
2023	Hyundai	Sonata	\$0- \$1,250	0.9- 7.8%
2023	Hyundai	Elantra	\$0- \$1,000	0.9- 7.8%
2023	Hyundai	Kona EV	\$0- \$750	0.9- 7.8%
2023	Hyundai	Venue	\$0- \$400	0.9- 7.8%
2023	Hyundai	Palisade, Santa Fe Hybrid, Santa Fe Plug-In Hybrid, Sonata Hybrid, Tucson Hybrid, Tucson Plug-In Hybrid		0.9- 7.8%
2023	Kia	EV6	\$0- \$5,000	0.9- 8.2%
2023	Kia	Niro EV	\$0- \$3,750	0.9- 8.2%
2023	Kia	Stinger	\$0- \$1,500	0.9- 8.2%
2023	Kia	Sorento	\$0- \$750	0.9- 8.2%
2023	Kia	Forte, Soul	\$0- \$500	0.9- 8.2%

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2023	Kia	K5, Rio, Rio 5-Door	\$0-\$300	0.9-8.2%
2023	Kia	Carnival, Niro, Niro Plug-In Hybrid, Seltos, Sorento Hybrid, Sorento PHEV, Sportage (incl. Hybrid), Sportage PHEV, Telluride.		0.9-8.2%
<b>MAZDA</b>				
2024	Mazda	CX-5, CX-50, CX-90, Mazda3 Sedan, Mazda3 Hatchback	\$1,000	3.9-13.3%
2023	Mazda	CX-9, Mazda3 Sedan, Mazda3 Hatchback, MX-30	\$1,000	0 - 13.3%
2023	Mazda	MX-5 Miata, MX-5 Miata RF	\$750-\$1,000	0-13.3%
2023	Mazda	CX-30, CX-5, CX-50	\$500-\$1,000	0-13.3%
<b>MERCEDES - BENZ</b>				
2023	Mercedes - Benz	AMG GT, C-Class, CLA, CLS, E-Class, EQB, EQE, EQE SUV, EQS, EQS SUV, G-Class, GLA, GLB, GLC, GLE, GLS, Metris*, S-Class, SL, Sprinter*		6.6-9.4%
2022	Mercedes - Benz	A-Class, AMG GT, C-Class, CLA, CLS, E-Class, EQB, EQS, G-Class, GLA, GLB, GLC, GLE, GLS, Metris*, S-Class, SL, Sprinter*		6.6-9.4%
<b>NISSAN GROUP</b>				
2024	Nissan	GT-R, Leaf		3.2-9.4%



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2023	Infiniti	Q50, QX50, QX55, QX60, QX80		2.9-8.4%
2023	Nissan	Ariya	\$1,000-\$3,750	0-9.8%
2023	Nissan	Armada, Titan, Titan XD	\$0-\$750	0-9.8%
2023	Nissan	Altima, Frontier, Rogue	\$0-\$500	0-9.8%
2023	Nissan	GT-R, Kicks, Leaf, Maxima, Murano, Pathfinder, Sentra, Versa Sedan, Z		0-9.8%
2022	Infiniti	Q50, Q60, QX50, QX55, QX60, QX80		4.9-8.4%
<b>STELLANTIS</b>				
2024	Jeep	Wrangler 4-Door	\$0-\$3,000	7.9%
2024	Jeep	Wrangler 2-Door		7.9%
2024	Alfa Romeo	Tonale	\$0-\$1,000	7.9%
2024	Alfa Romeo	Giulia, Stelvio, Giulia Quadrifoglio, Stelvio Quadrifoglio	\$0-\$750	7.9%
2024	Dodge	Hornet		7.9%
2024	Ram	1500, 2500, 3500		7.9%

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2023	Alfa Romeo	Giulia, Stelvio	\$0- \$2,000	7.9%
2023	Alfa Romeo	Giulia Quadrifoglio, Stelvio Quadrifoglio	\$0- \$750	7.9%
2023	Chrysler	Pacifica	\$0- \$2,000	6.9- 8.9%
2023	Chrysler	300, Voyager		6.9- 8.9%
2023	Dodge	Challenger	\$0- \$3,000	6.9- 8.9%
2023	Dodge	Charger	\$0- \$2,500	6.9- 8.9%
2023	Dodge	Durango	\$0- \$1,750	6.9- 8.9%
2023	Dodge	Hornet	\$0- \$500	6.9- 8.9%
2023	Fiat	500X	\$0- \$1,000	1.9- 7.9%
2023	Jeep	Wrangler 4-Door	\$0- \$4,750	1.9- 8.9%
2023	Jeep	Grand Cherokee	\$0- \$4,000	1.9- 8.9%
2023	Jeep	Gladiator	\$0- \$3,000	1.9- 8.9%

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2023	Jeep	Compass	\$0- \$2,500	1.9- 8.9%
2023	Jeep	Cherokee, Grand Cherokee L	\$0- \$2,000	1.9- 8.9%
2023	Jeep	Renegade	\$0- \$1,500	1.9- 8.9%
2023	Jeep	Wrangler 2-Door	\$0- \$1,000	1.9- 8.9%
2023	Jeep	Grand Wagoneer, Grand Wagoneer L, Wagoneer, Wagoneer L		1.9- 8.9%
2023	Ram	1500	\$0- \$4,000	2.9- 7.9%
2023	Ram	2500	\$0- \$1,500	2.9- 7.9%
2023	Ram	1500 Classic	\$0- \$1,000	2.9- 7.9%
2023	Ram	3500	\$0- \$750	2.9- 7.9%
2023	Ram	ProMaster Cargo Van, ProMaster Window Van		2.9- 7.9%
2022	Chrysler	300, Pacifica, Voyager		7.9%
2022	Fiat	500X		7.9%
<b>SUBARU</b>				

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2024	Subaru	Crosstrek, Legacy, Impreza Wagon, Outback		4.9-7.2%
2023	Subaru	Ascent, BRZ, Crosstrek (incl. Hybrid), Forester, Impreza*, Legacy, Outback, Solterra, WRX		0.9-6.4%
<b>TOYOTA MOTOR NORTH AMERICA</b>				
2024	Lexus	UX	\$0-\$750	6.5-11.9%
2024	Lexus	ES, LC, NX		6.5-11.9%
2024	Toyota	Camry	\$0-\$750	6.5-11.9%
2024	Toyota	Grand Highlander, Sequoia		6.5-11.9%
2023	Lexus	UX	\$0-\$750	3.9-11.9%
2023	Lexus	ES, GX, IS, LC, LS, LX, NX, RC, RC F, RX, RZ		3.9-11.9%
2023	Toyota	Mirai	\$0-\$30,000	2.9-11.9%
2023	Toyota	BZ4X	\$0-\$7,500	2.9-11.9%
2023	Toyota	RAV4 Prime	\$0-\$6,500	2.9-11.9%
2023	Toyota	Prius Prime	\$0-\$4,500	2.9-11.9%

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2023	Toyota	4Runner, Camry, Corolla, Corolla Cross, Corolla Hatchback, Crown, GR Corolla, GR86, Highlander, Prius, RAV4, Sequoia, Sienna, Supra, Tacoma, Tundra 2WD, Tundra 4WD, Venza		2.9-11.9%
<b>VOLKSWAGEN GROUP</b>				
2024	Audi	Q8 e-tron, Q8 e-tron Sportback	\$1,000	7.0-10.7%
2024	Audi	A3 Sedan, A4, A4 allroad, A5 Cabriolet, A5 Coupe, A5 Sportback, A6, A6 allroad, A7, A8, e-tron GT, Q3, Q4 e-tron, Q4 e-tron Sportback, Q5 Sportback, Q7, RS e-tron GT, RS 3 Sedan, RS 5 Coupe, RS 5 Sportback, RS 6, S3, S4, S5 Cabriolet, S5 Coupe, S5 Sportback, RS6, RS 7, S3, S4, S6, S7 S8, S5 Cabriolet, S5 Coupe, SQ5, S5 Sportback, SQ5 Sportback, SQ7		7.0-10.7%
2024	Porsche	718 Boxster, 718 Cayman, 911, Cayenne, Macan, Taycan		7.2-11.7%
2024	Volkswagen	Atlas, Atlas Cross Sport, Jetta, Taos, Tiguan		4.9-10.2%
2023	Audi	S8	\$5,000-\$12,500	7.0-10.7%
2023	Audi	A8	\$3,000-\$12,500	7.0-10.7%
2023	Audi	RS E-tron GT	\$10,000	7.0-10.7%
2023	Audi	E-tron GT	\$7,500	7.0-10.7%

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2023	Audi	E-tron, E-tron Sportback	\$5,000	7.0-10.7%
2023	Audi	Q8	\$1,500-\$5,000	7.0-10.7%
2023	Audi	A6	\$1,000-\$5,000	7.0-10.7%
2023	Audi	SQ5	\$4,000	7.0-10.7%
2023	Audi	Q5	\$500-\$4,000	7.0-10.7%
2023	Audi	Q5 Sportback, SQ5 Sportback	\$3,000	7.0-10.7%
2023	Audi	A5 Sportback, SQ7	\$2,500	7.0-10.7%
2023	Audi	Q7	\$1,500-\$2,500	7.0-10.7%
2023	Audi	A3 Sedan	\$1,500	7.0-10.7%
2023	Audi	A4, Q4 E-tron, Q4 E-tron Sportback	\$1,000	7.0-10.7%
2023	Audi	A4 allroad, A5 Cabriolet, A5 Coupe, A6 allroad, A7, Q3, R8 Coupe, R8 Spyder, RS Q8, RS 3 Sedan, RS 6, RS 5 Coupe, RS 5 Sportback, RS 7, S3, S4, S5 Cabriolet, S5 Coupe, S5 Sportback, S6, S7, SQ8, TT Coupe, TT Roadster, TTS		7.0-10.7%

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2023	Porsche	718 Boxster, 718 Cayman, 911, Cayenne, Macan, Panamera, Taycan		7.2-11.7%
2023	Volkswagen	Arteon, Atlas, Atlas Cross Sport, Golf R, Golf GTI, ID4, Jetta, Taos, Tiguan		1.9-11.5%

