

Appraiser Blog

Auto Incentives and Rebates Week Ending Aug 05, 2023



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Welcome to our eagerly awaited weekly update on the most exciting automotive discounts and incentives available today! Whether you're looking for a sleek new car, a tough pickup truck, or a versatile SUV, we've got you covered with the latest and greatest deals. Automakers that haven't changed since last week are BMW Group and Toyota Motor North America.

Please keep in mind that the availability and specific details of these offers may vary depending on your location and the model you are interested in. For comprehensive information and to make the most of these incredible incentives, we recommend contacting your local dealership. Without further ado, let's dive into this week's exclusive automotive discounts and incentives!

BMW GROUP				
Year	Make	Model	Cash rebate	Finance rate
2024	BMW	iX	\$0 - \$2,000	2.9-13.6%
2024	BMW	2 Series, 3 Series, 4 Series, 5 Series, 7 Series, 8 Series, i4, i5, i7, M2, M3, M4, M8, X1, X3, X3 M, X4, X4 M, X5, X5 M, X6, X6 M, X7, XM, Z4		2.9-13.6%
2024	Mini	Cooper*, Countryman		3.9-6.9%
2023	BMW	8 Series, M8	\$0-\$3,000	2.9-13.6%
2023	BMW	iX	\$0 - \$2,000	2.9-13.6%
2023	BMW	4 Series, 5 Series, X5	\$0 - \$1,000	2.9-13.6%

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2023	BMW	2 Series, 3 Series, 7 Series, i4, i7, M2, M3, M4, M5, X1,X2, X3, X3 M, X4, X4 M,X5 M, X6, X6 M, X7, XM, Z4		2.9-13.6%
2023	Mini	Cooper*, Countryman		3.9-6.9%
FORD MOTOR CO.				
2024	Ford	Edge	\$1,500	3.9-9.9%
2024	Ford	Bronco Sport, Expedition, Expedition Max, Maverick Mustang, Ranger, Super Duty F-250 SRW, Super Duty F-350 DRW, Super Duty F-350 SRW		3.9-9.9%
2023	Ford	Mustang Mach-E	\$500-\$3,000	0.9-7.9%
2023	Ford	Edge	\$500-\$2,000	0.9-7.9%
2023	Ford	Mustang	\$1,000	0.9-7.9%
2023	Ford	F-150, F-150 Lightning	\$500-\$1,000	0.9-7.9%
2023	Ford	Explorer	\$0-\$1,000	0.9-7.9%
2023	Ford	Expedition, Expedition Max	\$500	0.9-7.9%
2023	Ford	Bronco, Bronco Sport, E-Transit Cargo Van, Escape, Maverick, Ranger Super Duty F-250 SRW, Super Duty F-350 DRW, Super Duty F-350 SRW, Transit Cargo Van, Transit Connect Wagon, Transit Crew Van, Transit Passenger Wagon		0.9-7.9%
GENERAL MOTORS				
2024	Buick	Enclave, Encore GX, Envista		7.4-7.9%

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2024	Cadillac	XT5, XT6	\$500- \$1,500	1.9- 10.4%
2024	Cadillac	CT4, CT5	\$0- \$750	1.9- 10.4%
2024	Cadillac	Lyriq, XT4		1.9- 10.4%
2024	Chevrolet	Blazer, Camaro, Equinox, Malibu, Silverado 2500HD, Silverado 3500HD, Silverado EV, Trax, Trailblazer		6.9- 7.4%
2024	GMC	Hummer EV, Sierra 2500HD, Sierra 3500HD, Terrain		5.9- 14.3%
2023	Buick	Enclave, Encore GX, Envision		2.4- 11.7%
2023	Cadillac	XT5, XT6	\$500- \$1,500	1.9- 10.4%
2023	Cadillac	CT4, CT5	\$0- \$750	1.9- 10.4%
2023	Cadillac	XT4	\$500	1.9- 10.4%
2023	Cadillac	Escalade, Escalade ESV, Lyriq		1.9- 10.4%
2023	Chevrolet	Silverado 1500	\$0- \$1,750	1.9- 12.8%
2023	Chevrolet	Equinox	\$0- \$1,250	1.9- 12.8%
2023	Chevrolet	Malibu	\$750- \$1,000	1.9- 12.8%
2023	Chevrolet	Blazer, Traverse	\$0- \$1,000	1.9- 12.8%
2023	Chevrolet	Camaro	\$750	1.9- 12.8%

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2023	Chevrolet	Silverado 2500HD, Silverado 3500HD	\$0- \$500	1.9- 12.8%
2023	Chevrolet	Bolt EUV, Bolt EV, Colorado, Corvette, Corvette Z06, Express Cargo Van, Express Passenger, Suburban, Tahoe, Trailblazer		1.9- 12.8%
2023	GMC	Acadia, Canyon, Hummer EV, Savana Cargo Van, Savana Passenger, Sierra 1500, Sierra 2500HD, Sierra 3500HD, Terrain, Yukon, Yukon XL		0.9- 12.4%
2022	Cadillac	CT4, CT5, Escalade, Escalade ESV, XT4, XT5, XT6		3.4 - 7.9%
AMERICAN HONDA				
2024	Acura	Integra, MDX		6.5- 11.3%
2024	Honda	CR-V, HR-V		3.9- 11.3%
2023	Acura	Integra, MDX, RDX, TLX		3.9- 11.3%
2023	Honda	Accord (incl. Hybrid), Civic Hatchback, Civic Sedan, CR-V, HR-V, Odyssey, Passport, Pilot, Ridgeline		0.9- 11.3%
HYUNDAI - KIA				
2024	Hyundai	Tucson	\$0- \$1,000	4.4- 7.9%
2024	Hyundai	Santa Cruz	\$0- \$500	4.4- 7.9%
2024	Hyundai	Palisade, Tucson Hybrid, Tucson Plug-In Hybrid		4.4- 7.9%
2024	Kia	Carnival, K5, Seltos, Telluride		5.2- 8.2%
2023	Hyundai	Nexo	\$0- \$30,000	0-7.8%

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2023	Hyundai	Ioniq 5	\$0- \$7,500	0-7.8%
2023	Hyundai	Ioniq 6	\$0- \$5,000	0-7.8%
2023	Hyundai	Sonata	\$0- \$1,750	0-7.8%
2023	Hyundai	Kona, Santa Cruz, Santa Fe, Tucson	\$0- \$1,500	0-7.8%
2023	Hyundai	Elantra, Kona EV	\$0- \$750	0-7.8%
2023	Hyundai	Venue	\$0- \$400	0-7.8%
2023	Hyundai	Santa Fe, Tucson	\$0- \$1,500	0-7.8%
2023	Hyundai	Kona	\$0- \$1,000	0-7.8%
2023	Hyundai	Elantra, Kona EV	\$0- \$750	0-7.8%
2023	Hyundai	Venue	\$0- \$400	0-7.8%
2023	Hyundai	Palisade, Santa Fe Hybrid, Santa Fe Plug-In Hybrid, Sonata Hybrid, Tucson Hybrid, Tucson Plug-In Hybrid		0-7.8%
2023	Kia	EV6, Niro EV	\$0- \$3,750	0.9- 8.2%
2023	Kia	Stinger	\$0- \$1,500	0.9- 8.2%
2023	Kia	Sorento	\$0- \$750	0.9- 8.2%
2023	Kia	Forte, Soul	\$0- \$500	0.9- 8.2%

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2023	Kia	K5, Rio, Rio 5-Door	\$0-\$300	0.9-8.2%
2023	Kia	Carnival, Niro, Niro Plug-In Hybrid, Seltos, Sorento Hybrid, Sorento PHEV, Sportage (incl. Hybrid), Sportage PHEV, Telluride		0.9-8.2%
MAZDA				
2024	Mazda	CX-90, Mazda3 Sedan, Mazda3 Hatchback	\$1,000	7.8-13.3%
2023	Mazda	MX-30	\$1,000-\$4,000	0 - 13.3%
2023	Mazda	CX-9	\$500-\$3,000	0 - 13.3%
2023	Mazda	Mazda3 Hatchback, Mazda3 Sedan	\$1,000	0 - 13.3%
2023	Mazda	MX-5 Miata, MX-5 Miata RF	\$750-\$1,000	0-13.3%
2023	Mazda	CX-30, CX-5, CX-50	\$500-\$1,000	0-13.3%
MERCEDES - BENZ				
2023	Mercedes - Benz	AMG GT, C-Class, CLA, CLS, E-Class, EQB, EQE, EQE SUV, EQS, EQS SUV, G-Class, GLA, GLB, GLC, GLE, GLS, Metris*, S-Class, SL, Sprinter*		6.2-10.9%
2022	Mercedes - Benz	A-Class, AMG GT, C-Class, CLA, CLS, E-Class, EQB, EQS, G-Class, GLA, GLB, GLC, GLE, GLS, Metris*, S-Class, SL, Sprinter*		6.2 - 10.9%
NISSAN GROUP				
2024	Nissan	GT-R, Leaf		3.2-9.2%

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2023	Infiniti	Q50, QX50, QX55, QX60, QX80		2.9-8.4%
2023	Nissan	Ariya	\$1,000-\$3,750	0-9.2%
2023	Nissan	Armada, Titan, Titan XD	\$0-\$1,000	0-9.6%
2023	Nissan	Altima, Murano, Pathfinder, Rogue	\$0-\$500	0-9.6%
2023	Nissan	Frontier, GT-R, Kicks, Leaf, Maxima, Sentra, Versa Sedan, Z		0-9.6%
2022	Infiniti	Q50, Q60, QX50, QX55, QX60, QX80		4.9-8.4%
STELLANTIS				
2024	Jeep	Wrangler 4-Door	\$0-\$3,000	7.6%
2024	Jeep	Wrangler 2-Door		7.6%
2024	Alfa Romeo	Tonale	\$0-\$1,000	7.6%
2024	Alfa Romeo	Giulia, Stelvio, Giulia Quadrifoglio, Stelvio Quadrifoglio	\$0-\$750	7.6%
2024	Dodge	Hornet		7.6%
2024	Ram	1500, 2500, 3500		7.6%
2023	Alfa Romeo	Giulia, Stelvio	\$0-\$2,000	7.6%
2023	Alfa Romeo	Giulia Quadrifoglio, Stelvio Quadrifoglio	\$0-\$750	7.6%

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2023	Chrysler	300	\$0- \$2,000	6.9- 8.9%
2023	Chrysler	Pacifica	\$0- \$1,500	6.9- 8.9%
2023	Chrysler	Voyager		6.9- 8.9%
2023	Dodge	Challenger	\$0- \$3,000	6.9- 8.9%
2023	Dodge	Charger	\$0- \$2,000	6.9- 8.9%
2023	Dodge	Durango	\$0- \$1,750	6.9- 8.9%
2023	Dodge	Hornet	\$0- \$500	6.9- 8.9%
2023	Fiat	500X	\$0- \$1,000	1.9- 7.9%
2023	Jeep	Wrangler 4-Door	\$0- \$4,750	1.9 - 8.9%
2023	Jeep	Grand Cherokee	\$0- \$4,000	1.9- 8.9%
2023	Jeep	Gladiator	\$0- \$3,000	1.9- 8.9%
2023	Jeep	Compass	\$0- \$2,500	1.9- 8.9%
2023	Jeep	Grand Cherokee L	\$0- \$2,000	1.9- 8.9%
2023	Jeep	Cherokee, Renegade	\$0- \$1,500	1.9- 8.9%
2023	Jeep	Wrangler 2-Door	\$0- \$1,000	1.9- 8.9%
2023	Jeep	Grand Wagoneer, Grand Wagoneer L, Wagoneer, Wagoneer L		1.9- 8.9%

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2023	Ram	1500	\$0- \$3,000	2.9- 7.6%
2023	Ram	2500	\$0- \$1,500	2.9- 7.6%
2023	Ram	1500 Classic	\$0- \$1,000	2.9- 7.6%
2023	Ram	3500, ProMaster Cargo Van, ProMaster Window Van		2.9- 7.6%
2022	Chrysler	300, Pacifica, Voyager		7.6%
2022	Fiat	500X		7.6%
SUBARU				
2024	Subaru	Crosstrek, Legacy, Impreza Wagon, Outback		4.9 - 7.2%
2023	Subaru	Ascent, BRZ, Crosstrek (incl. Hybrid), Forester, Impreza*, Legacy, Outback, Solterra, WRX		1.9- 6.4%
TOYOTA MOTOR NORTH AMERICA				
2024	Lexus	UX	\$0- \$750	6.5- 11.9%
2024	Lexus	ES, LC, NX		6.5- 11.9%
2024	Toyota	Camry, Grand Highlander, Sequoia		6.5- 11.9%
2023	Lexus	UX	\$0- \$750	3.9- 11.9%
2023	Lexus	ES, GX, IS, LC, LS, LX, NX, RC, RC F, RX, RZ		3.9- 11.9%

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2023	Toyota	Mirai	\$0- \$30,000	2.9- 11.9%
2023	Toyota	BZ4X	\$0- \$7,500	2.9- 11.9%
2023	Toyota	RAV4 Prime	\$0- \$6,500	2.9- 11.9%
2023	Toyota	Prius Prime	\$0- \$4,500	2.9- 11.9%
2023	Toyota	4Runner, Camry, Corolla, Corolla Cross, Corolla Hatchback, Crown, GR Corolla, GR86, Highlander, Prius, RAV4, Sequoia, Sienna, Supra, Tacoma, Tundra 2WD, Tundra 4WD, Venza		2.9- 11.9%
VOLKSWAGEN GROUP				
2024	Audi	A8, S8	\$10,000	7.0- 10.7%
2024	Audi	A5 Coupe, A5 Sportback, Q5, Q5 Sportback, Q7, SQ5, SQ5 Sportback	\$1,500	7.0- 10.7%
2024	Audi	A3 Sedan, A4, Q3, Q4 e-tron, Q8_e-tron, Q4 e-tron Sportback, Q8 e-tron Sportback	\$1,000	7.0- 10.7%
2024	Audi	A4 allroad, A5 Cabriolet, RS 3 Sedan, RS 5 Coupe, RS 5 Sportback, S3, S4, S5 Cabriolet, S5 Coupe, S5 Sportback, SQ7		7.0- 10.7%
2024	Porsche	718 Boxster, 718 Cayman, 911, Cayenne, Macan, Taycan		6.9- 11.4%
2024	Volkswagen	Atlas, Atlas Cross Sport, Jetta, Taos, Tiguan		4.9- 9.2%
2023	Audi	e-tron GT, RS e-tron GT	\$12,500	2.9- 10.7%
2023	Audi	e-tron, e-tron Sportback	\$10,000	2.9- 10.7%

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2023	Audi	S8	\$5,000- \$10,000	2.9- 10.7%
2023	Audi	A8	\$3,000- \$10,000	2.9- 10.7%
2023	Audi	A6, Q8	\$1,000- \$3,000	2.9- 10.7%
2023	Audi	Q7	\$750- \$2,500	2.9- 10.7%
2023	Audi	A5 Coupe, A5 Sportback, Q5 Sportback, SQ5, SQ5 Sportback	\$1,500	2.9- 10.7%
2023	Audi	Q5	\$500- \$1,500	2.9- 10.7%
2023	Audi	A3 Sedan, A4, Q3, Q4 e-tron, Q4 e-tron Sportback	\$1,000	2.9- 10.7%
2023	Audi	A4 allroad, A5 Cabriolet, A6 allroad, A7, R8 Coupe, R8 Spyder, RS Q8, RS 3 Sedan, RS 5 Coupe, RS 5 Sportback, RS 6, RS 7, S3, S4, S5 Cabriolet, S5 Coupe, S5 Sportback, S6, S7, SQ7, SQ8, TT Coupe, TT Roadster, TTS		2.9- 10.7%
2023	Porsche	718 Boxster, 718 Cayman, 911, Cayenne, Macan, Panamera, Taycan		6.9- 11.4%
2023	Volkswagen	Arteon, Atlas, Atlas Cross Sport, Golf R, Golf GTI, ID4, Jetta, Taos, Tiguan		1.9- 11.5%

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