



Auto Auction Statistics

June 2018 Edition

Auto Auction Statistics

All the Data you Always Wanted to Know About the Auto Auction Business!

June

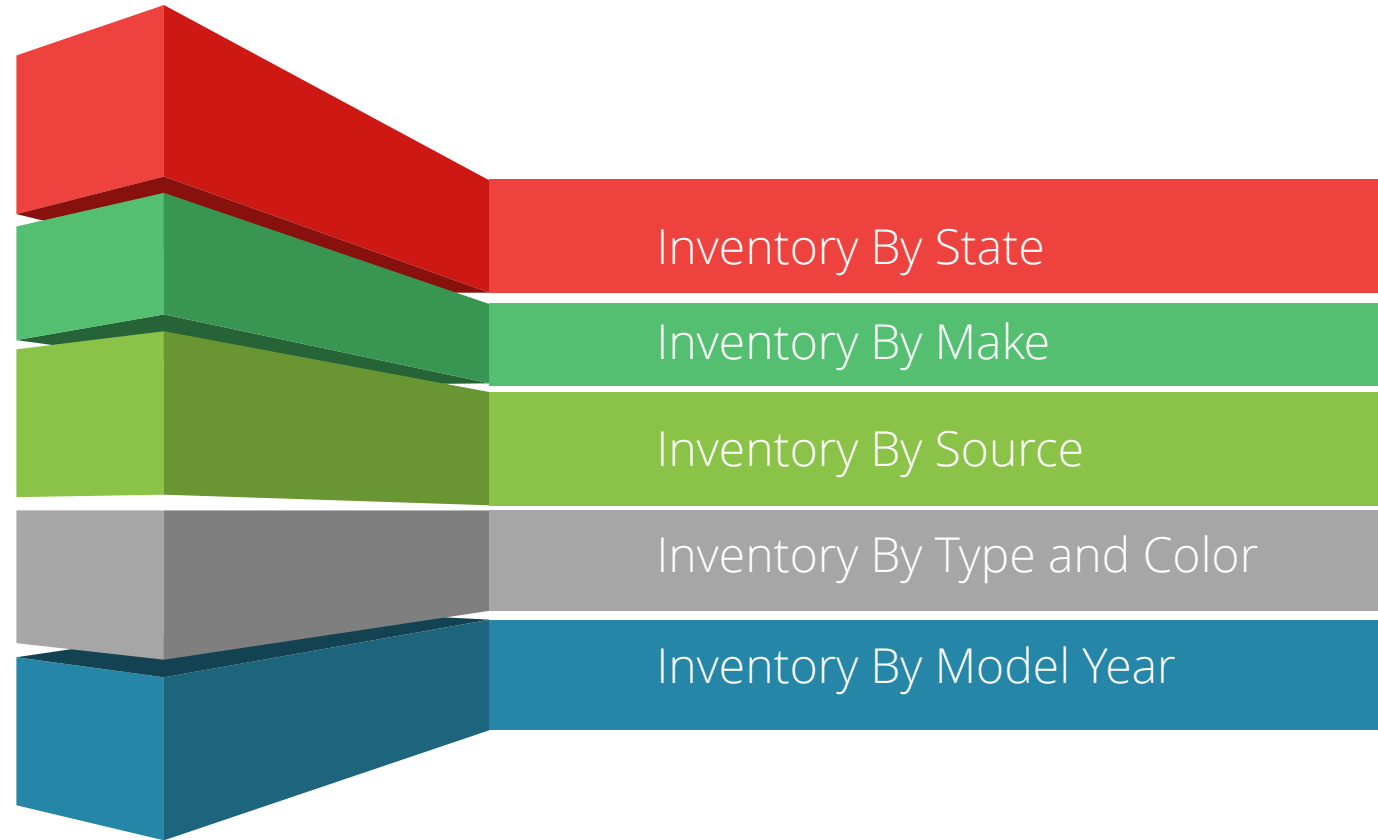


2018

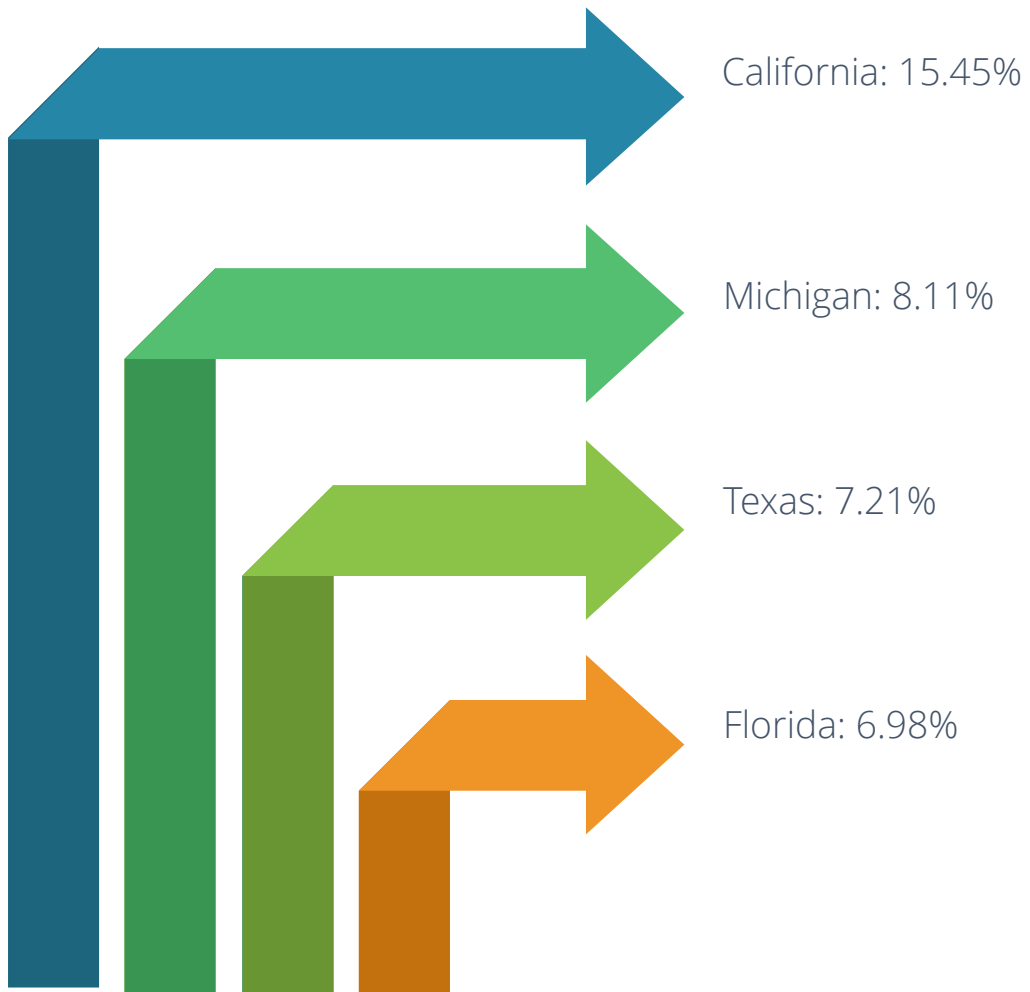
Report Scope

We inventoried and analyzed 158,416 vehicles offered for sale at car auctions throughout the US, below are our findings.

Data Categories



Top 4 States by Auction Inventory



Top 3 Vehicle Manufacturers Based on Auction Inventory

FORD

- 26,875 Vehicles or 16.97%
- F150 was the #1 Model



CHEVROLET

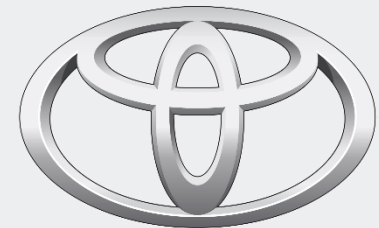
- 15,377 Vehicles or 9.71%
- Silverado was the #1 Model



CHEVROLET

TOYOTA

- 11,754 Vehicles or 7.42%
- Camry was the #1 Model

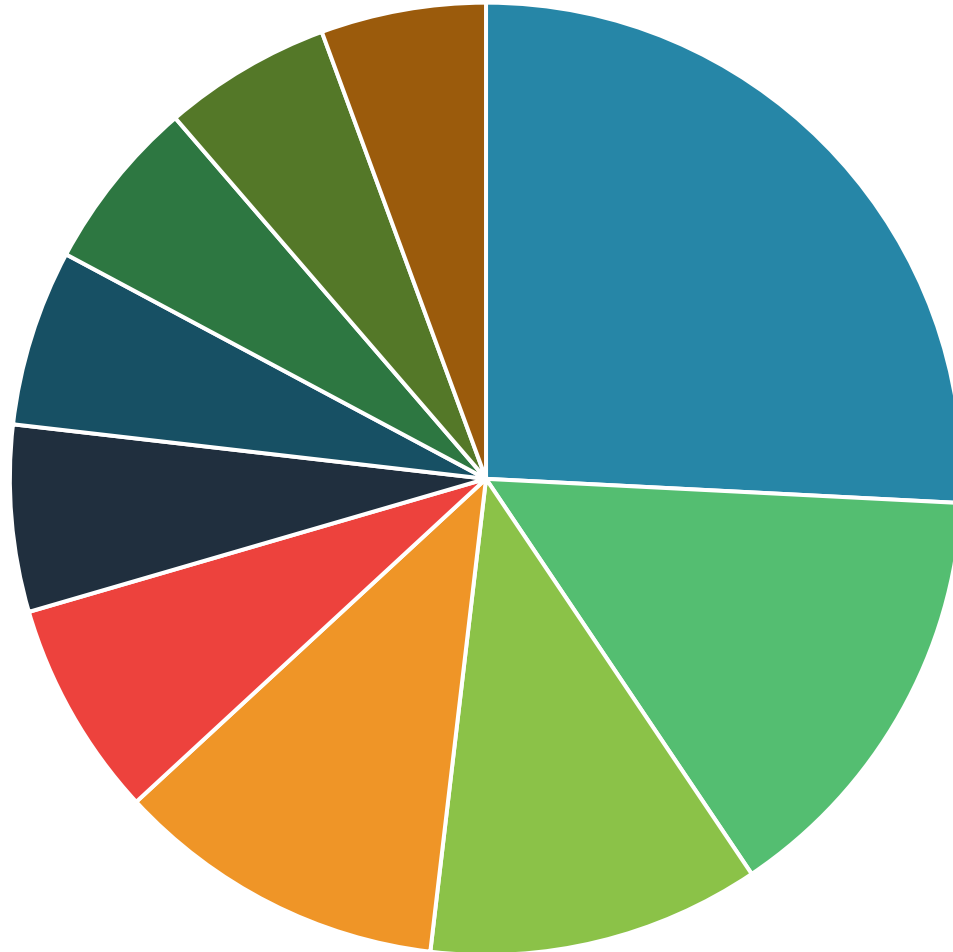


TOYOTA

Top 10 Makes

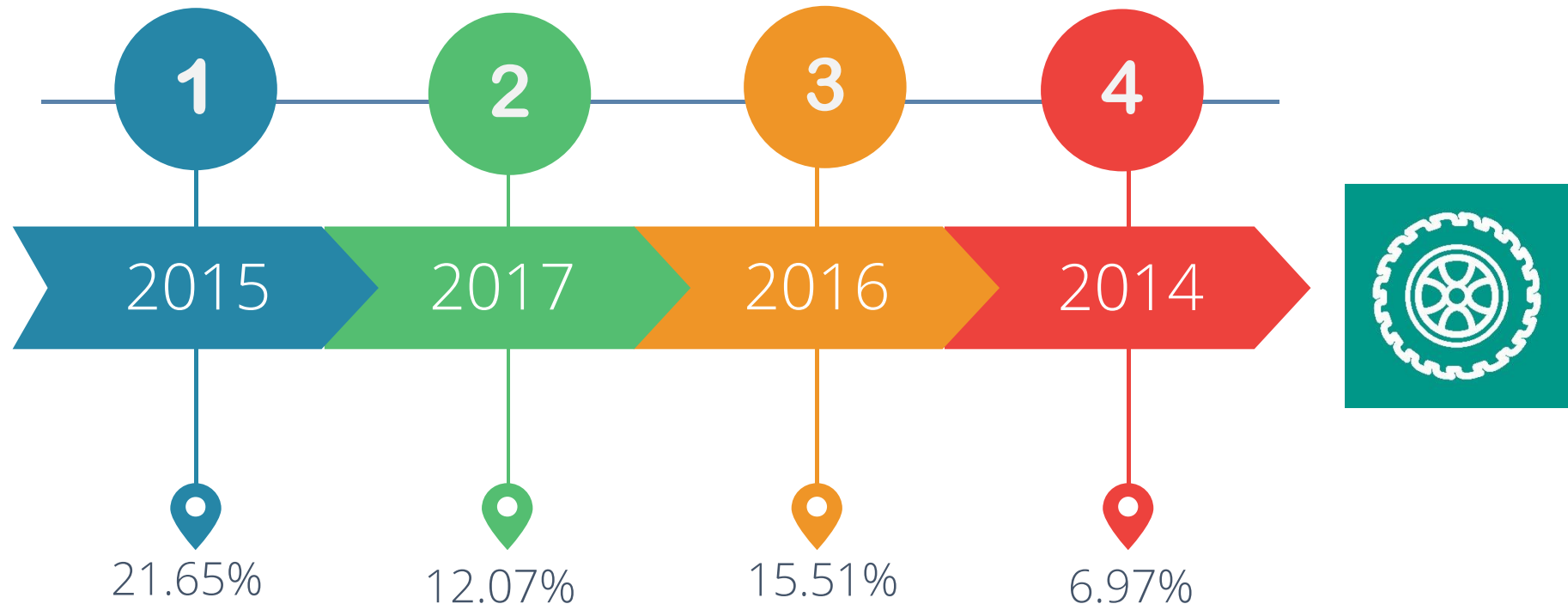
Ford Leads the board with 17%

Share of Top 10 Makes



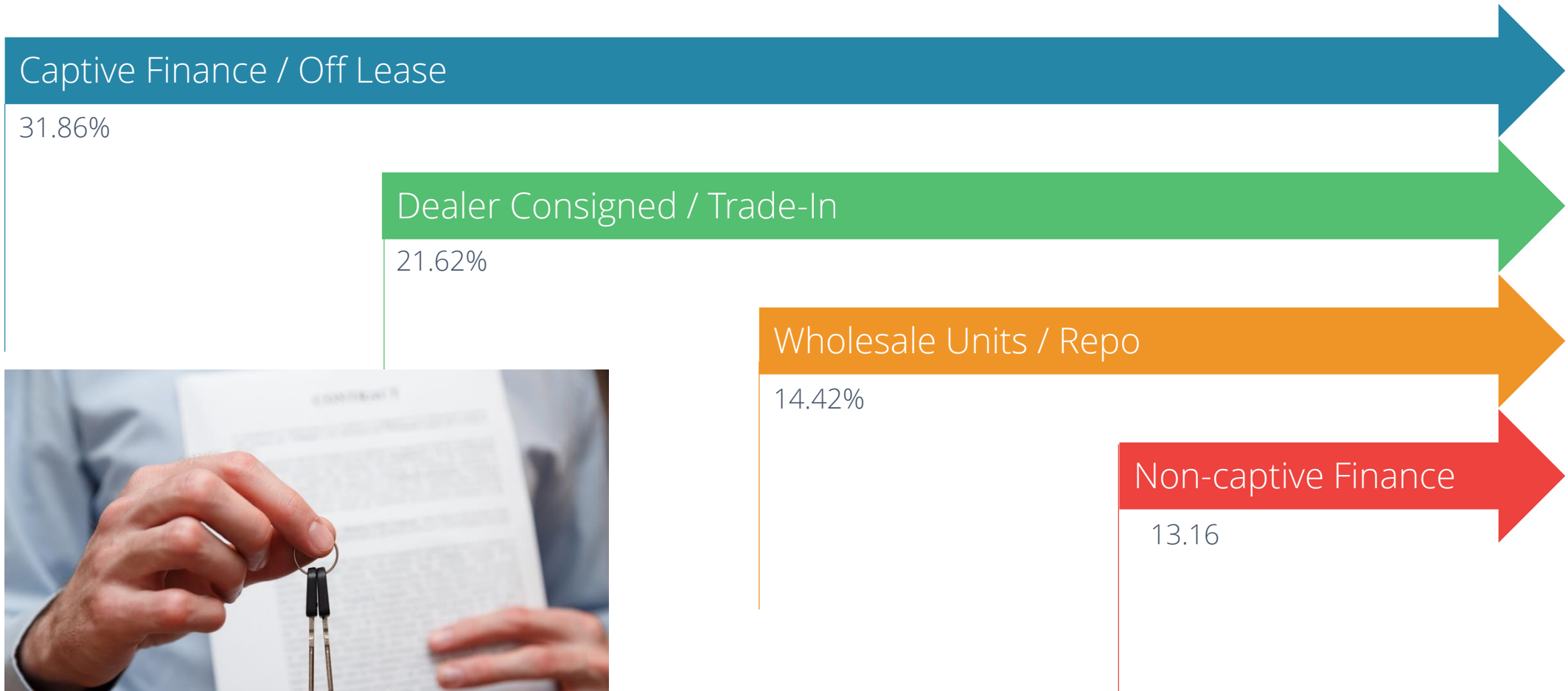
- Ford
- Chevrolet
- Toyota
- Nissan
- BMW
- Jeep
- Dodge
- Honda
- GMC
- Hyundai

Auction Inventory By Year



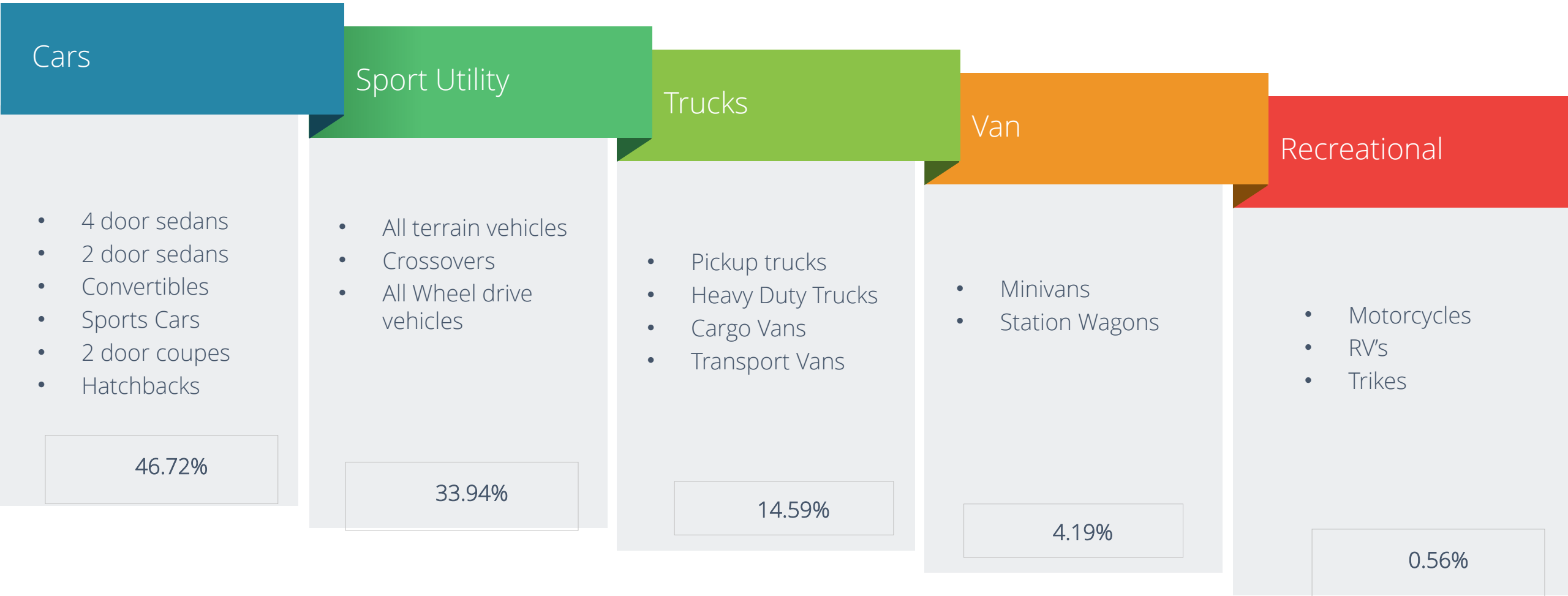
Auction Inventory by Source

Where the auctions vehicles come from!



Vehicle Types

Sedans now occupy less than 50% of the wholesale vehicle inventory. This decline is expected to continue.



Cars

- 4 door sedans
- 2 door sedans
- Convertibles
- Sports Cars
- 2 door coupes
- Hatchbacks

46.72%

Sport Utility

- All terrain vehicles
- Crossovers
- All Wheel drive vehicles

33.94%

Trucks

- Pickup trucks
- Heavy Duty Trucks
- Cargo Vans
- Transport Vans

14.59%

Van

- Minivans
- Station Wagons

4.19%

Recreational

- Motorcycles
- RV's
- Trikes

0.56%

Wholesale Auction Inventory by Color

Black has occupied position one for the last 10 years.

1

BLACK
20.08%

2

WHITE
18.95%

3

SILVER
14.61%

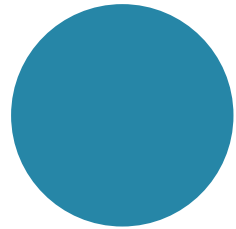
4

GREY
13.53%



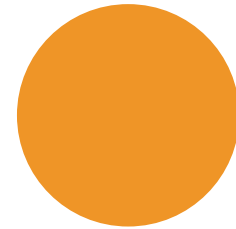
Additional Interesting Auction Data

Survey Sample Size : 158,416 Vehicles



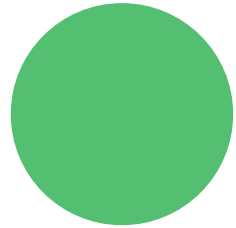
Vehicles Under \$20,000

64%



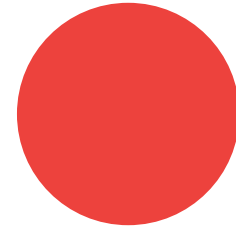
Manual Transmission Vehicles

2.97%



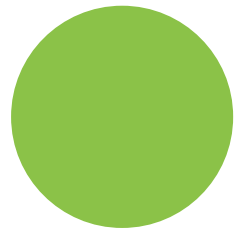
Diesel Powered Vehicles

3.23%



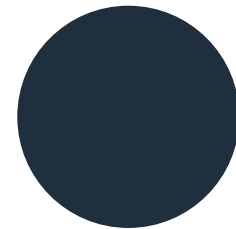
Vehicles with Cloth Interior

42.09%



Electric Vehicles

0.26%



Vehicles with no Accidents

32.5%

The End!

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