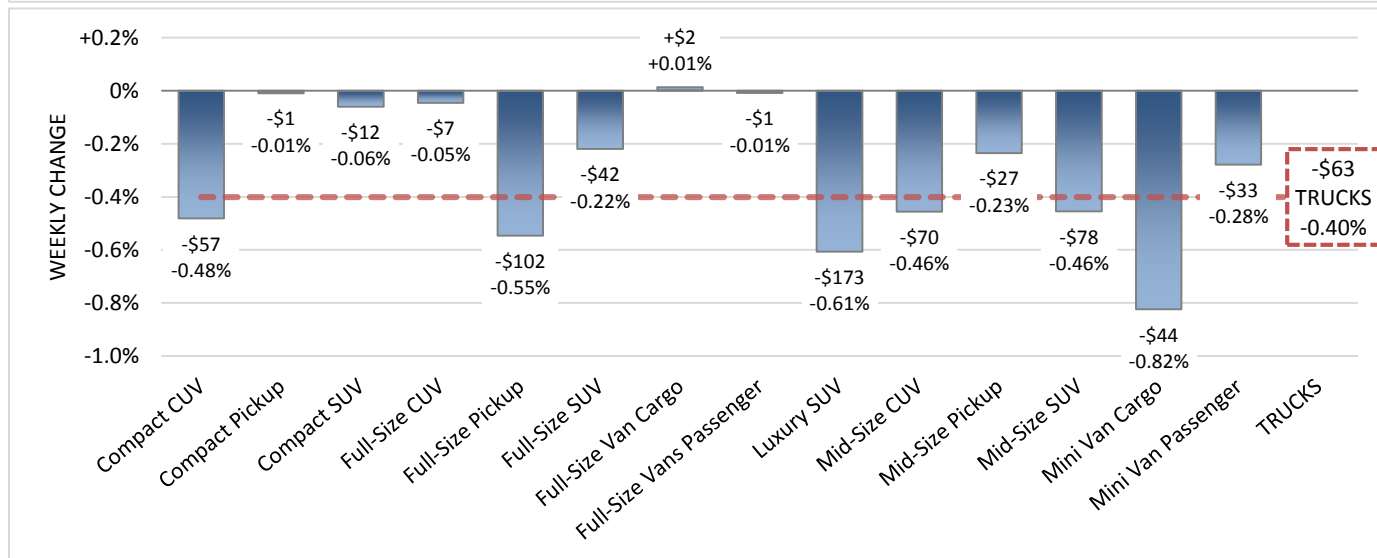
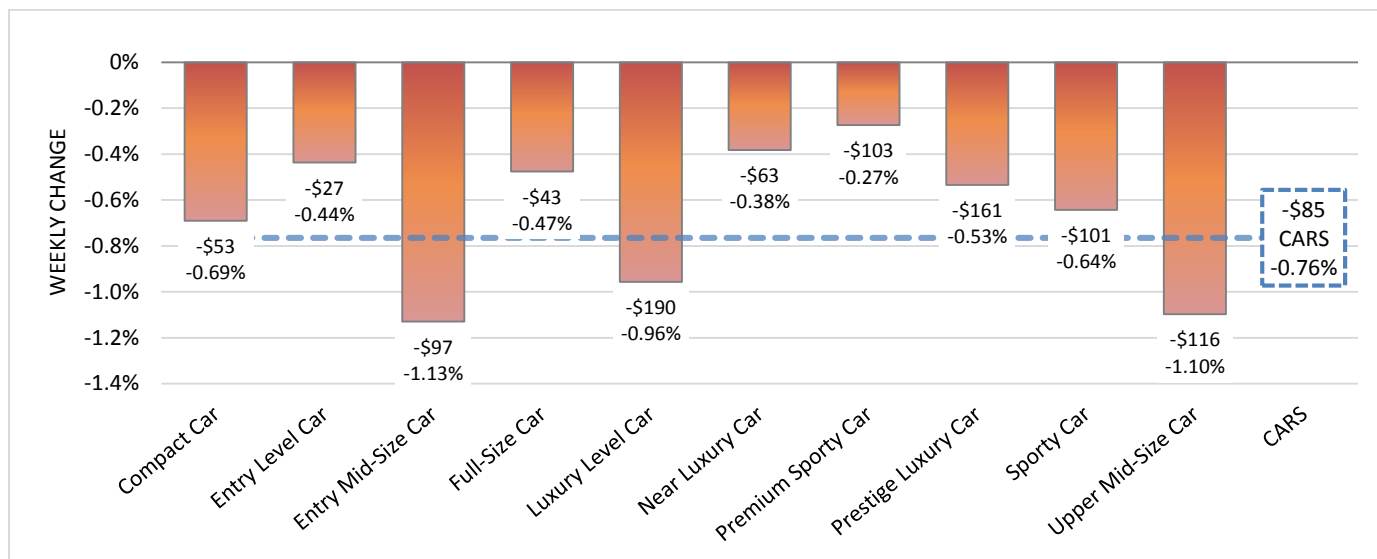




*“Car values declined steeply in comparison to the trends over the last twelve weeks with mid-size cars performing the worst. Cargo mini vans continued the downward trend while full-size vans held steady.”*

Anil Goyal, Vice President of Automotive Valuation and Analytics



Model Years: 2007-2013, Volume Weighted Wholesale Average Values, Weekly Change from 10/2/15 to 10/9/15

### Car Values Decline Sharply While Truck Segments Show Wide Variation

- Overall, the volume-weighted car values decreased by 0.76% last week. This is much higher than the average weekly depreciation of 0.47% seen in the previous twelve weeks.
- Segments that performed relatively well last week include Premium Sporty Car, Near Luxury Car, Entry Level Car and Full-Size Car declining by 0.27%, 0.38%, 0.44%, and 0.47%, respectively.
- Overall, the volume-weighted truck values decreased by 0.40% last week. This is slightly higher than the average depreciation rate of 0.29% seen in the previous twelve weeks.
- Mini Cargo Vans saw the largest decline at 0.82%. Compact Pickup, Compact SUV, Full-Size CUV, Full-Size Vans performed well with little change from last week.

## Sentiment from the Auction Lanes

Our editors and personnel attend over 60 auctions across the country every week to provide key insights:

*"Many If-Sales and No-Sales this week." Herb from PA*

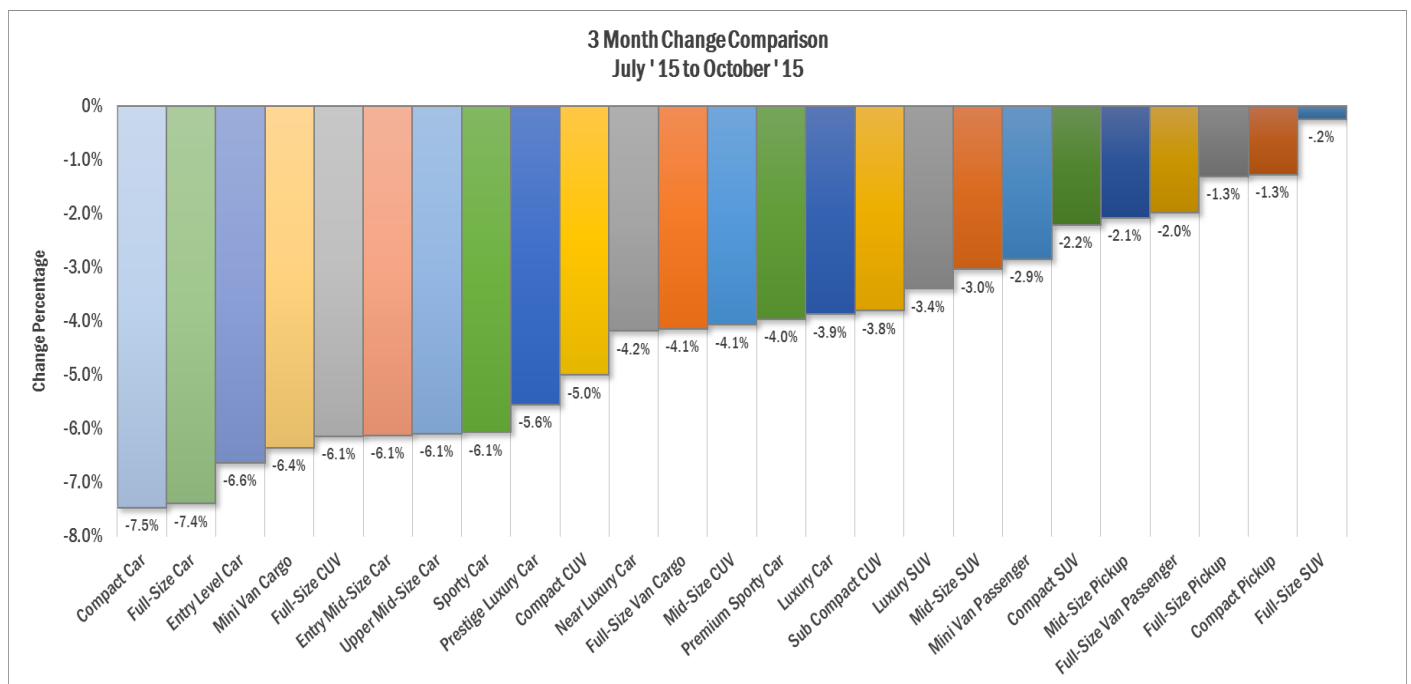
*"Sales at this location today were very good, even with the rain." James from TN*

*"Big sale today at this location as far as consignment. Car prices are a little lower but trucks seem to be stable." Mark from MI*

*"Prices for Clean cars and trucks is still strong here." Norm from IL*

*"Buyers said today that they are just looking for vehicles to fill voids on the lot, not buying anything extra." Richard from FL*

*"Had a really good sale here today even though attendance and consignment were both lower than normal." Roy from NC*



## Vehicle Highlight



**2016 Ford Transit Connect** is available as a passenger or a cargo van. Available engines include 169-hp, 2.5 liter or 173hp, 1.6 liter. Base MSRP starts at \$22,675. Main competitors include Mercedes Benz Metris, Ram Promaster City, Chevrolet City Express and Nissan NV 200.

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