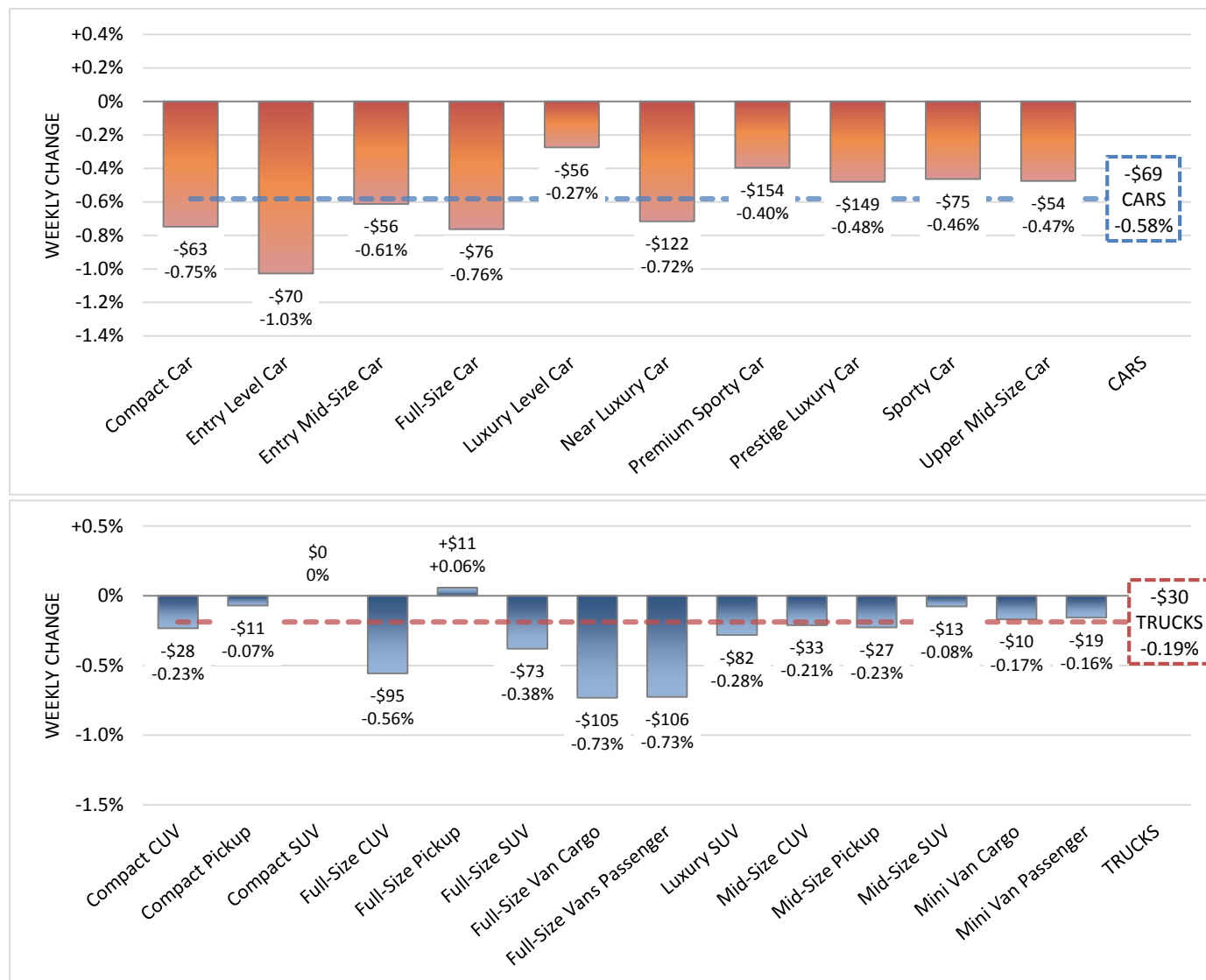




“After an aberration last week, car values continued their decline at a higher pace as compared to trucks. Entry Level Cars dropped the most while Compact SUVs retained their value.”

Anil Goyal, Vice President of Automotive Valuation and Analytics



Model Years: 2007-2013, Volume Weighted Wholesale Average Values, Weekly Change from 7/3/15 to 7/10/15

Trucks Remain Ahead While Most Car Values Declined

- Overall, the volume-weighted car values decreased by 0.58% last week, higher than the average decline in last 8 weeks.
- Entry Level Car, Compact Car, Full-Size Car and Near Luxury Car segments led the pack, each declining by over 0.70% last week.
- Overall, the volume-weighted truck values decreased by 0.19% last week, similar to the average decline in the last 8 weeks.
- Full-Size Vans have enjoyed very strong retention over the past year due to limited inventory. However, as supply is now starting to increase on these vans, the values are dropping. We expect to see increased drops in this segment as supply improves later in the year.

Sentiment from the Auction Lanes

Our editors and personnel attend about 60 auctions every week across the country to provide key insights:

*“Captives had a good day today selling but the dealer lanes were very slow.”
David from TX*

*“Highline units were doing very poorly today as were rental units.” Doug
from TN*

*“Prices seem to have been stable today compared to previous weeks.” Jim
from WA*

“Bank cars sold very well today, not the same outcome for the dealer lanes.” Mark from CA

“Very good attendance at the auction today with prices holding steady.” Richard from TX

“Sellers say they have more no-sales because bidders won’t stretch for more money.” Richard from FL

“Things have slowed down and buyers are getting pickier.” Roy from NC



Industry Events

Black Book personnel will be attending several upcoming events. Among them:



July 23-25th, 2015

LAKE LANIER ISLANDS
RESORT

Gainesville, GA

Economic Update

Unemployment Rate Lowest in 7 Years: US unemployment rate dropped 0.2 percent point to 5.3% in June, its lowest rate since April 2008.

GDP Estimates Revised: GDP shrank at a seasonally adjusted annual rate of 0.2% in the first quarter of the year, less than 0.7% decline reported earlier by the Commerce Department.

New Home Sales Grow: New home sales rose 2.2 percent to a seasonally adjusted annual rate of 546,000 units in May, the highest level since February 2008.

Fuel Prices Stable: US Conventional Grade Gasoline prices have remained relatively stable in the last 8 weeks ranging from \$2.74 to \$2.84. Diesel prices ranged from \$2.83 to \$2.91.



Vehicle Highlight

2015 Jeep Wrangler is available in 2-door or 4-door and in three primary trim levels: Sport, Sahara and Rubicon. It has a 285-hp, 3.6-liter V-6 engine with either a six-speed manual or a five-speed automatic transmission. Competitors include Nissan Xterra and Toyota FJ Cruiser.